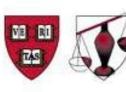


Data & Open Innovation Government & Public Policy

Negotiation & Strategy







Berkman The Berkman Center for Internet & Society



**Department of Foreign Affairs** and International Trade Ministère des Affaires étrangères et du Commerce international



HOUSE OF COMMONS CHAMBRE DES COMMUNES



at Harvard University









**CODE** for AMERICA











#### <a framework>



#### Politics (campaigning/NGO)

#### Administration

#### Policy & Regulation

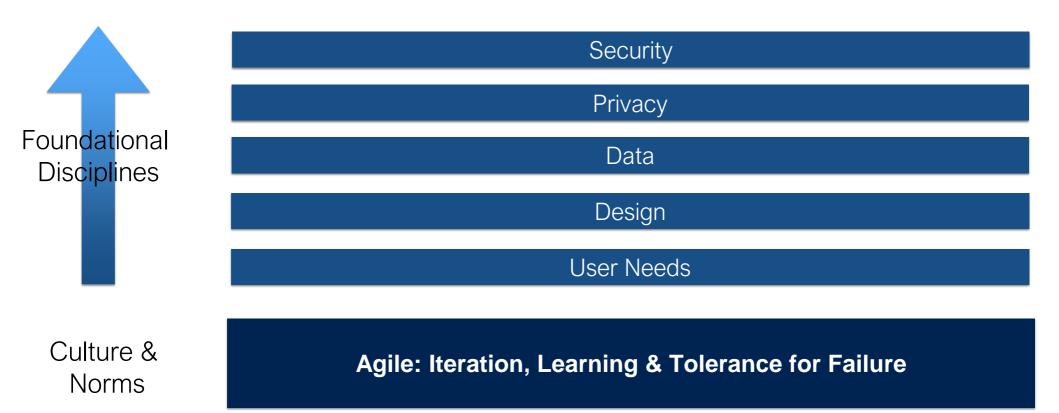
Key Roles	Politics (campaigning/NGO)	Administration	Policy & Regulation
Personas	Persona: Politician Political Staffer Public Advocate	Persona: Deputy Cabinet Secretary Chief Operations Officer Director of Services	Persona: Policy Director Head of Regulatory Affairs Lobbyist
Teaching focus	Elections, media and democratic institutions	Operations and the machinery of government	Policy and regulatory regimes
Key questions	<ul> <li>co-creating between the public, politicians and officials</li> <li>impact of social media &amp; data on governance, social movements and society</li> </ul>	<ul> <li>accountability, operations &amp; efficiency</li> <li>new models for collaboration within &amp; across government</li> <li>new models of service delivery</li> <li>agile program development</li> </ul>	<ul> <li>New policy options (bitcoin, transparency)</li> <li>regulating digital industries and platforms</li> <li>nature of privacy and security</li> </ul>
Sample Cases	<ul><li> #blacklivesmatters</li><li> Arab Spring</li><li> Obama/Trump Campaign</li></ul>	<ul> <li>GDS &amp; USDS</li> <li><u>healthcare.gov</u> disaster</li> <li>OPM Hack</li> </ul>	<ul><li>Uber &amp; AirBnB</li><li>WhatsApp in Brazil</li><li>FBI vs Apple</li></ul>

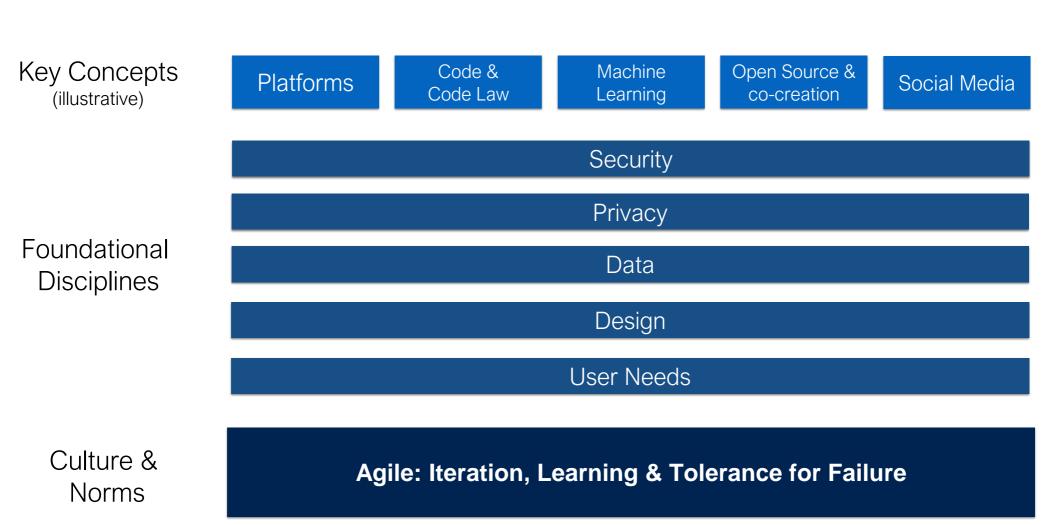
#### Key Concepts (illustrative)

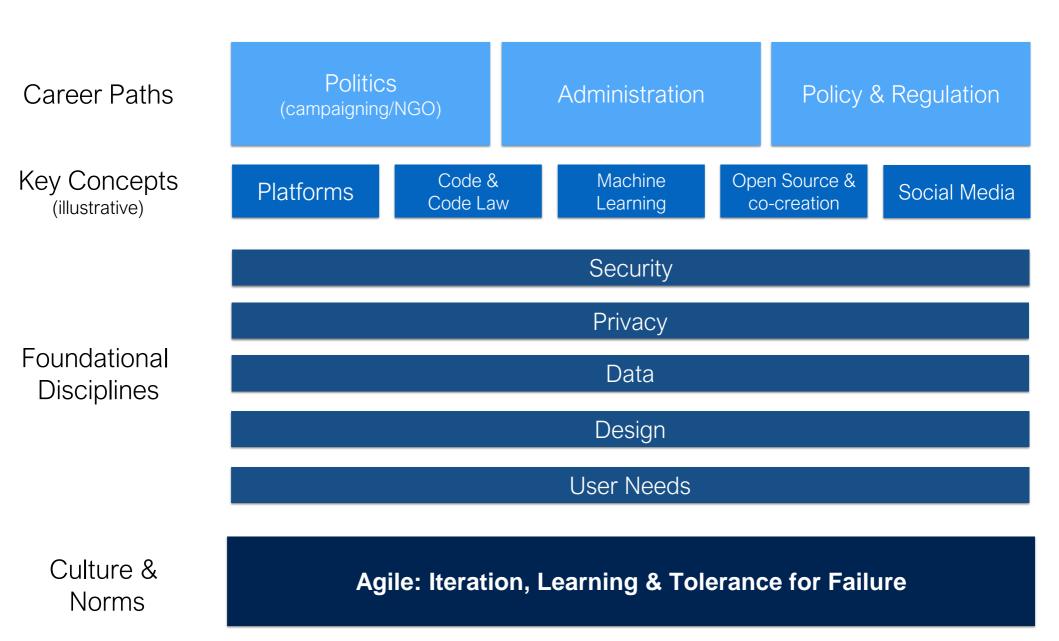
Platforms	Code & Code Law	Machine Learning	Open Source	Social Media
Open Data	Fake News	A/B Testing	Git	Wiki
Online Bullying	Unit Testing	Blockchain	API	Algorithmic Transparency

Culture & Norms

Agile: Iteration, Learning & Tolerance for Failure



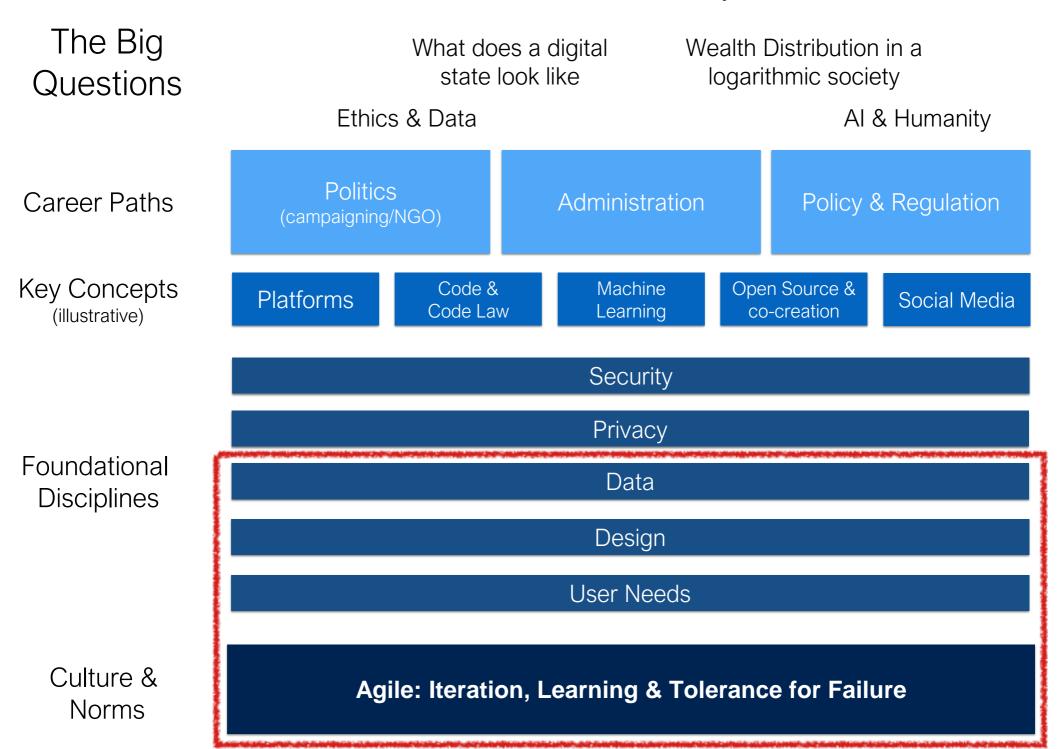




Surveillance Society?

The Big Questions	state look like loga			n Distribution in a Irithmic society		
	Ethic	s & Data			AI &	& Humanity
Career Paths	Politics (campaigning		Administratio	n	Policy &	& Regulation
Key Concepts (illustrative)	Platforms	Code & Code Law	Machine Learning		en Source & o-creation	Social Media
	Security					
	Privacy					
Foundational Disciplines	Data					
	Design					
	User Needs					
Culture & Norms	Agi	ile: Iteration	, Learning & To	olerand	e for Failu	ıre

Surveillance Society?



## Three Myths on your Journey

# Myth 1

# One can build a national EHR system

Only 9% of projects in large companies were successful.

- Standish Group, 2014

# 61.5% of all large company projects were challenged

- Standish Group, 2014

Cost Overruns	% of Responses
Under 20%	15.5%
21 - 50%	31.5%
51 - 100%	29.6%
101 - 200%	10.2%
201 - 400%	8.8%
Over 400%	4.4%

53% Have 51%+ Cost overruns

68% Have 50%+ Cost overruns

% of Features/Functions	% of Responses
Less Than 25%	4.6%
25 - 49%	27.2%
50 - 74%	21.8%
75 - 99%	39.1%
100%	7.3%

In large companies only 42% of the features and functions existed in the end product



Coding Skills are your most important asset Don't let enterprise needs trump users needs

#### We are not users

I believe the most important digital skill is empathy

My Benefits			English 🗘 Go enefits Account   Sign In
Home Q MyBenefits CalWIN	N ? FAQs	Contact Us	🔀 Help
Announcements       Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll         Image: Covered California - Open Enroll       Image: Covered California - Open Enroll	asistance programs. Uses to secure and v to get started or	ffordable Health Insurance	Sign In
View MyBenefits See if I Am Eligible Apply for Benefits Report My Changes Or Renew Benefits	G Apply for benefits or C	tus and amount for other assistance programs ontinue an application r renew your benefits online	

Your senior public servants often don't want to engage users.

Ever.

Engaging users means having to confront failure or suboptimal outcomes.



#### Open Source Will Make It Free

#### Jeremy Kahn's Dev Blog

There's always a method to my madness.

Blog Archives

#### OCT 19TH, 2014

#### **Open Source Does Not Mean Free** Labor

Everyone loves to get something for free. It's just human. Additionally, people have a tendency to maximize the return on an investment as much as possible. When something appears to require no tangible resources from a consumer to produce, said consumer will try to get as much of the potential benefit as they can. Once a limit to the return on free investment is established, or a cost to obtaining the benefit is imposed, reasonable people will respect the rules of the transaction and either pay up or opt out of the transaction altogether.

None of this is new, it's as old as currency itself. Open source is a relatively new concept, and is often misunderstood in a variety of ways. A common misconception is that open source is equivalent to free labor, that users are entitled to having feature requests implemented, and that open source developers owe them something. Essentially, open source has bred a new form

#### **Recent Po**

Search

Core Lateralus P

Keeping it Real

Open Source Do

Stop animating

Of Engineers an

# foundation

# What you should do

# 1. You need digital infrastructure, not EHR



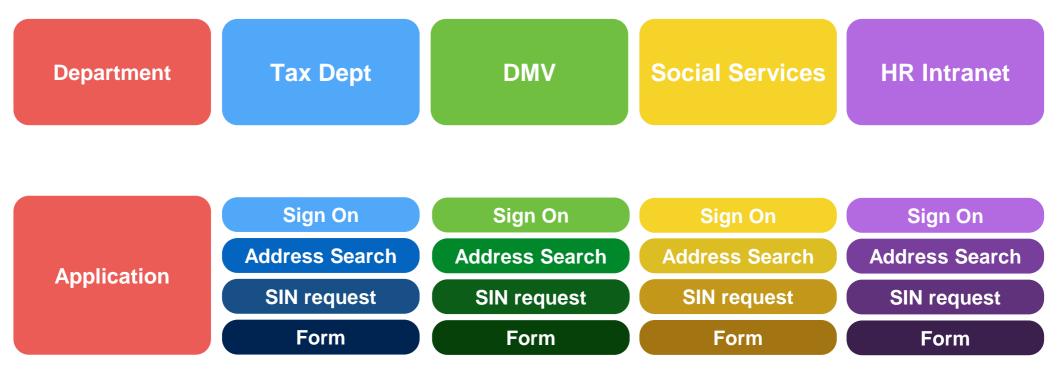
What Government looks like today, digitally. Department

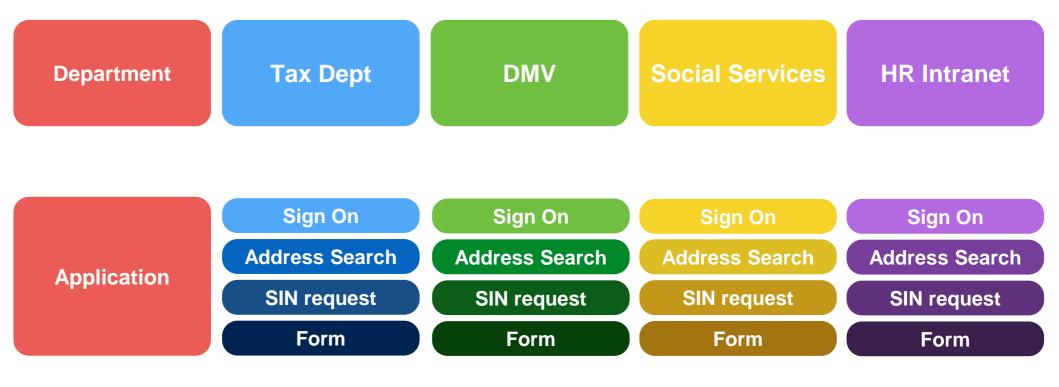
Department

Application

Database

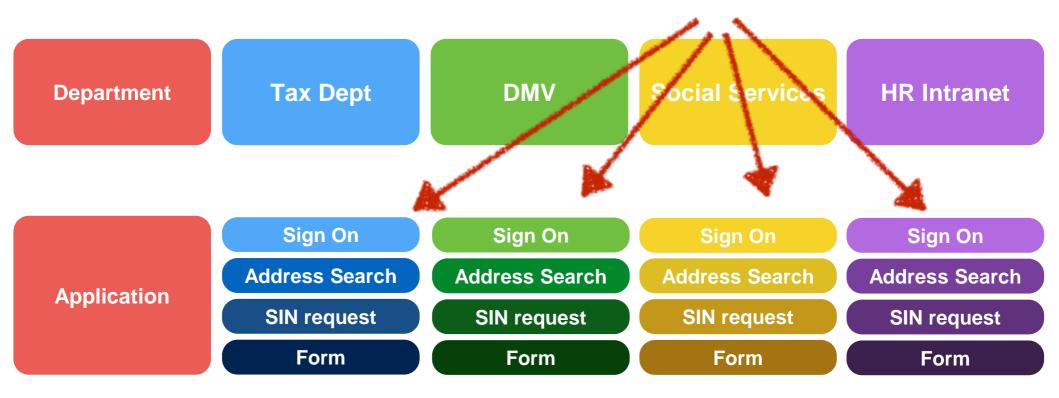
Department	Tax Dept	DMV	Social Services	HR Intranet







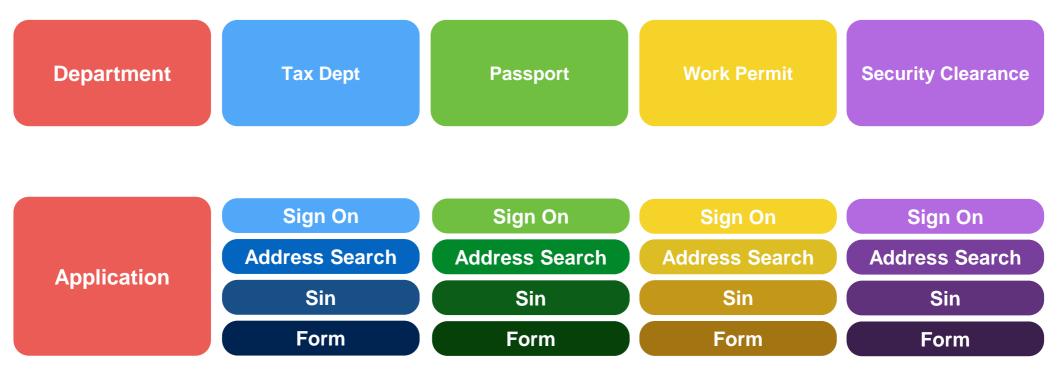
### Duplication, Few standards, etc...





# Where should you be going?

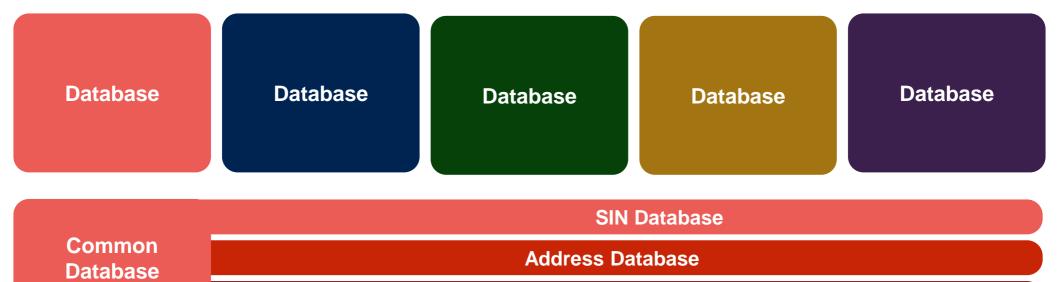
Core Public Works for the 21st century





Digital Services	Tax Dept	Passport	Work Permit	Security Clearance	
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Application	Sign On	
	Address Search	
	Sin	
	Form	



**Business License Database** 

# 2. Start Small and Experiment

### Chilean Government

contingente.

Cabe señalar, que esta certificación debe ser cancelada antes de la obtención del Certificado de Situación Militar al Día.

#### Beneficiarios

A las personas que han sido excluidas del servicio militar en conformidad a lo señalado en el Art. 42 del Decreto Ley Nº 2.306 de 1978, o en el proceso de selección de contingente.

#### Documentos requeridos

Cédula de Identidad.

#### Paso a paso: Cómo realizar el trámite

En Oficina Por Teléfono

#### > Diríjase a

 Cualquier Oficina Cantonal del país, cuyas direcciones y teléfonos (archivo en formato PDF) están disponibles en el sitio Web de la Dirección General de Movilización Nacional.

En el extranjero, este certificado se solicita en en el Consulado Chileno mas próximo a su domicilio.

> Telefónicamente: (56-2) 441 3871.

> El resultado del trámite es la Certificación de Exclusión del Servicio Militar Obligatorio.

Quiero este trámite en línea 🔲

#### Costo del trámite

La Tasa de Derechos de Reclutamiento está disponible en el sitio Web institucional de la

#### vigente

Permite solicitar al Conservador de Bienes Raíces de Santiago (CBRS) una copia autorizada de la inscripción de una propiedad, con consta...

#### Conocer los beneficios que entrega el Estado para prevenir y tratar el cáncer de mama

Cuatro mujeres mueren al día en Chile de cáncer de mamá. Una detección oportuna es posible a través de la realizaci...

#### MÁS VISTOS ESTA SEMANA

#### Postular al Subsidio Habitacional para Familias de Clase Media (D.S.1 Título II)

Postular al Subsidio Habitacional que apoya la adquisición de una vivienda nueva o usada, construcción de vivienda en sitio propio o den...

#### Solicitar el Bono al Trabajo de la Mujer

Solicitar al Servicio Nacional de Capacitación y Empleo (SENCE) el Bono al Trabajo de la Mujer, aporte en dinero que busca premiar el esfuerzo

#### Obtener certificados de estudio y licencias gratuitas de Educación Media, a través de Internet

Obtener certificados de estudio (desde el 2002 en adelante) y licencias gratuitas de Enseñanza Media (a partir de 1995), a través del Po...

#### Comprar un bono de libre elección





Portada Acerca de esta campaña. Cómo participar Conoce tus derechos Sigue el avance Instituciones

### Personas

Cuéntanos como podríamos mejorar o digitalizar este trámite para simplificarte la vida

Institución Dirección General de Movilización Nacional Trámite Certificación de exclusión del Servicio Militar Canal del trámite que deseas denunciar Oficina ¿Por qué debiera simplificarse este trámite? ✓ - Seleccione -Trámite innecesario Trámite demasiado largo de realizar Tiempo de respuesta muy largo Solicita demasiados papeles Solicita papeles que ya están en poder del Estado Filas muy largas para realizar el trámite Pocas oficinas donde realizarlo

Debe ir a más de una oficina para realizar el trámite

Debe ir más de una vez a la oficina para realizar el trámite



Avance en digitalización



Portada Acerca	de esta campaña Cómo part	icipar Conoce tus derechos	Sigue el avance		
Sigue el avance a	onoce las cifras				
Hemos recibido	un total de <b>16808</b> de peticione	s ciudadanas para un total de 9	5 instituciones		
Institue	iones:	Orde	nar por:		
- Todas -	\$	Cantidad Instit	Institución Trámite		
Solicitar el Bono por 1398 Hijo Instituto de Previsión Social	Certificado de Situación <sub>1174</sub> Militar al día Dirección General de Movilización Nacional	Postular al Programa Yo 783 Emprendo - Semilla Fondo de Solidaridad e Inversión Social	Solicitar el cambio domicilio electora Servicio Electoral		
Solicitar la inscripción 502 para rendir exámenes libres (mayores de 18 años) Ministerio de Educación	Solicitar Hoja de Vida 476 del Conductor Servicio de Registro Civil e Identificación Solicitar Certificado de 367	Solicitar duplicado del 462 Padrón de Vehículos Motorizados Servicio de Registro Civil e Identificación	Postular al Progra Mujer Trabajadora Jefa de Hogar Servicio Nacional de la Muj		
Solicitar certificados de <sub>259</sub> estudio y licencias de Educación Media en	Cotizaciones de Salud de FONASA Instituto de Previsión Social	Solicitar el Certificado 313 de Título de Educación Media Técnico Profesional	Solicitar el Bono a Trabajo de la Muje Servicio Nacional de Capac Empleo		
orma presencial	Certificado de afiliación 251	Ministerio de Educación	Nivelar estudios		

## Example 2

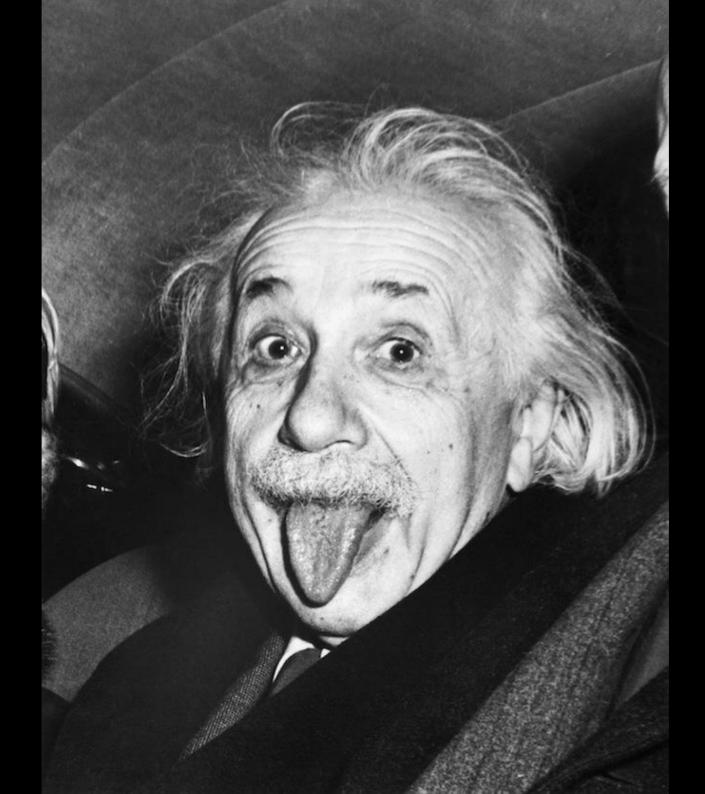
### **College Scorecard**

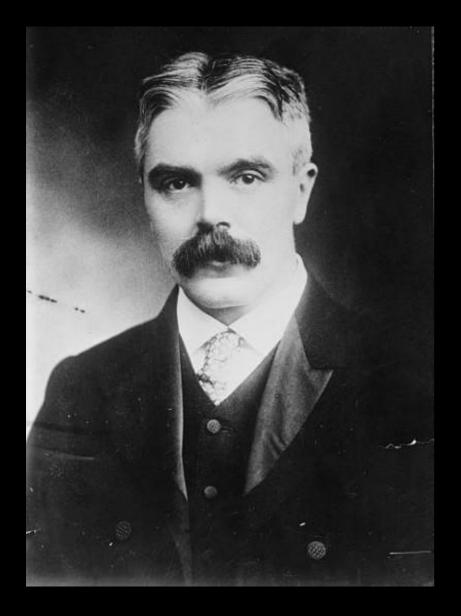
	Find Schools Compare schools now			
1	Programs/Degrees	+	1	d
	Location	+		
	Size	+	7	
A BOTT	Name	+	S. 1	
4	Advanced Search	+		2 mil
	FIND SCHOOLS		3	

"And we wondered - exactly how do people make choices when deciding on college? Instead of guessing, we decided to go out and ask them."

- USDS team, via Medium

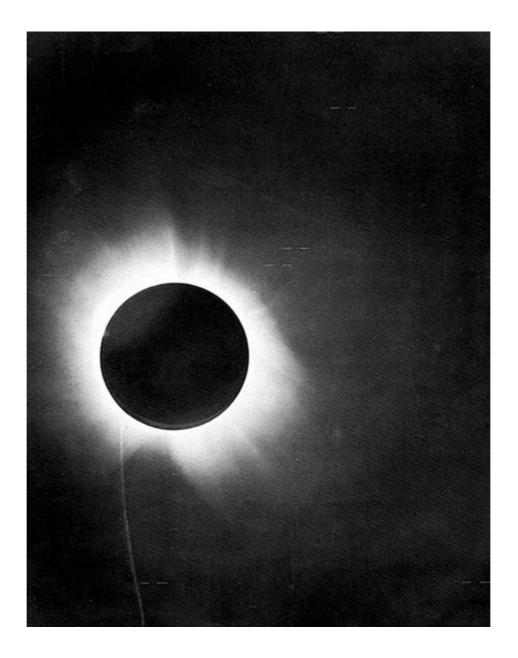




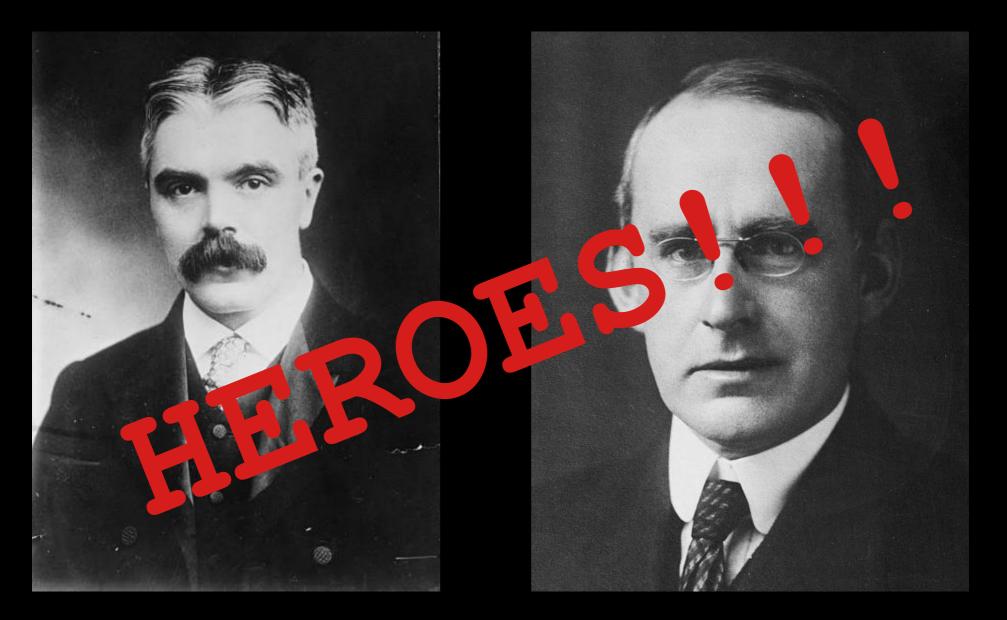




Sir Frank Watson Dyson Sir Arthur Eddington



LOW COST Experiment



Sir Frank Watson Dyson Sir Arthur Eddington 3. Focus on Standards







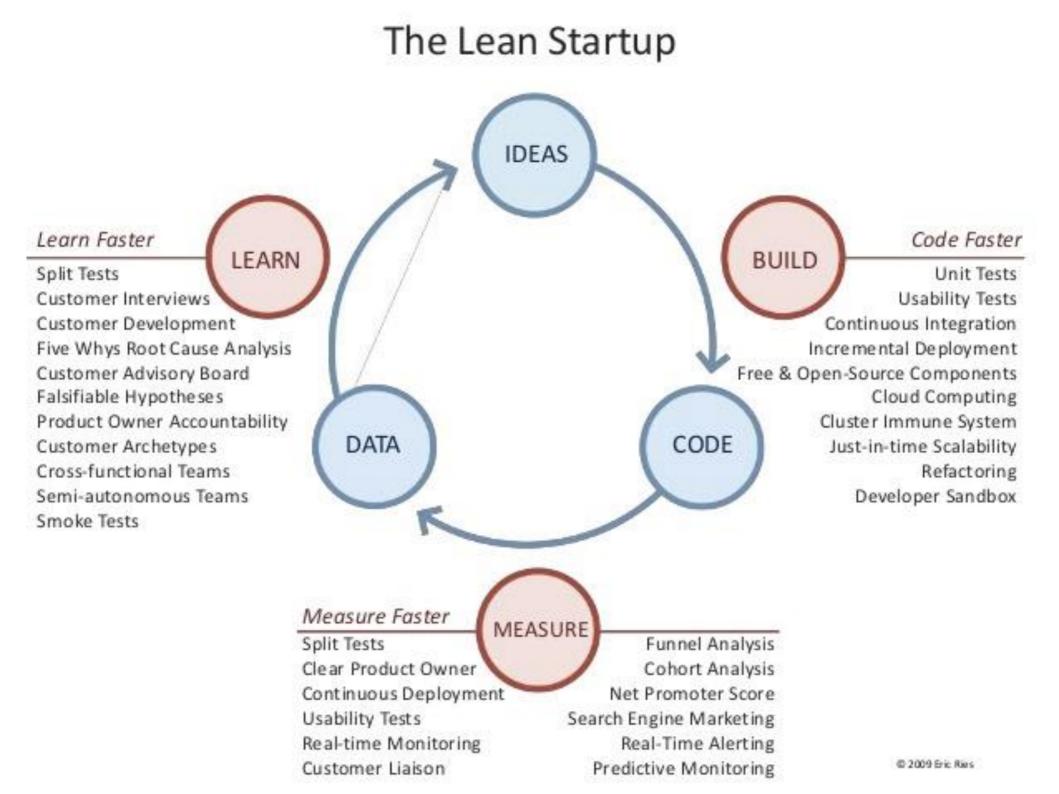
## User Journey

- 1. Aware
- 2. Decide
- 3. Screen
- 4. Apply
- 5. Interview
- 6. Verify (Documents)

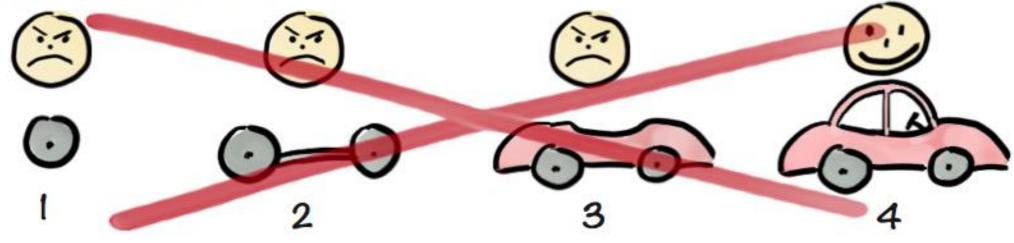
- 7. Get EBT card
- 8. Use EBT card
- 9. Stay enrolled
  - NOAs
  - SAR-7 - RRR

	Aware			
	Screen	Screen		?% loss
	Apply	Apply		2% loss
	Interview	Interview		6
	Verify		10% loss	
	Get EBT	1:	12% loss 4% loss	
	Use EBT	4%		

# Low cost learning & experiments



### Not like this....



Like this!

:.) ·.· 5 3

Henrik Kniberg

### Key Questions

- Who is accountable for:
  - Deciding which users to focus on?
  - User experience/journey?
- What culture do your questions promote:
  - rewarding experiments
     (MVP) or implementation?
  - Single complaints or data?

Could this type of innovation take place in your city?

## What conditions would be required?

### Key Questions

- What political cover can you provide?
- Demand Value in exchange for cover



### @daeaves david\_eaves@hks.harvard.edu